# Say hello to amazon business

Customers choose Amazon for its convenience, selection, and value. But businesses and organizations—from sole proprietorships to public entities, large enterprises, and everything in between—have different needs than individual buyers. That's why we created Amazon Business.

Gain insight into spend and leverage added capabilities like setting purchasing policies, adding users, managing deliveries, and more that are not available with a typical Amazon account. Unlock even more capabilities and offers by becoming a Business Prime member when you pay for a yearly subscription for your organization.

Streamline your search

for Office Supplies

Wholesale made easy 🕨

### Creating an account is free, and signing up is easy.

Create a free account

# Find everything you need for work

Get instant access to shop and save on everyday work essentials from the most comprehensive store for business purchasing. Find products with sustainability certifications to promote more responsible purchasing habits among buyers and make progress towards environmental social governance (ESG) goals.

Click the categories below for more information



Office supplies ►



IT supplies 🕨



#### Breakroom supplies ►



Janitorial & sanitation supplies ►



Industrial & MRO supplies >



Restaurant supplies ►

Professional medical supplies >



Wholesale purchasing •

# Free capabilities available with Amazon Business

Amazon Business combines the selection, convenience, and value expected from Amazon, with unique capabilities that can help improve your purchasing operations. With Amazon Business, you choose how you want to move forward to make your purchasing process more powerful.



#### **Quantity Discounts**

Our selling partners offer different pricing tiers, with lower prices for larger orders. Get Quantity Discounts on over 40 million products.



#### Wholesale Savings

Spend less when you buy wholesale. Whether buying printer paper or swivel chairs, get the Amazon experience you're used to at home—for work.

#### Request for Quote

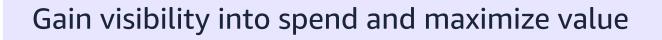
Give buyers the ability to request a discount on high volume purchases that are either more than \$10,000 or over 999 units to support spot buys.

# Average savings from using **Custom Quote** is greater

than 10<sup>%</sup>

Amazon Business not only had the lowest price of any individual supplier offer but could also get the bulk order to us much more quickly—and indeed the order of 5 million masks started to arrive in two weeks. This was a win not only to consolidate suppliers into our familiar procurement source, but was also by far the best price per unit and fastest delivery option available.

— Jared Schneider, Logistics Ordering Unit Lead King County Emergency Operations Center





Amazon Business Analytics

Identify ways to optimize spend with pre-built reports on purchase history, orders, shipments, returns, refunds, reconciliation, and more.



**Buying Policies & Approvals** 

Avoid bottlenecks by creating buying policies and approval flows that encourage buyers to adhere to your organization's purchasing ethos.



#### **Budget Management**

Establish budgets and create approval workflows, as well as monitor, analyze, and manage individual and team spending across your organization.

## Streamline payments and optimize cashflow



Pay by Invoice Buy now and pay later with no interest or fees and get on-demand itemized invoices to help manage cash flow using your own payment terms.

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#### Amazon Business American Express card

Use employee cards to simplify buying and get 5% Back or 90 Day Terms on U.S. purchases at Amazon Business, AWS, Amazon.com, and Whole Foods Market.



**3-Way Match** Bring your order, item receipt, and invoice together to drive each purchase order to a closure—matching invoice line-items to the receiving status.



#### Amazon Tax Exemption Program (ATEP)

Qualifying organizations can enroll in the ATEP to simplify tax-exempt purchasing and guide buyers to selling participating ATEP partners.





# Integrations built for procurement



#### **Add Buyers**

Empower your buyers to get what they need, when they need it. Add multiple users, manage permissions, and create buying groups for added efficiency.



#### **Integrated Search**

Allow buyers to search and shop from your spend management or procurement tools, reducing clicks, saving time, and supporting compliance.



#### Single Sign-on

Reduce security risk and streamline access by giving your buyers secure and one-click access to shop on Amazon Business with single sign-on.



#### Punchout

Simplify reconciliation and guide purchases from Amazon Business through your purchasing system to drive compliance with your buying policies.



#### Manage Your Delivery

Choose how and where orders are delivered. Set up recurring deliveries and bulk delivery, or select one day a week to receive deliveries.



#### Punch-In

Buyers can shop on Amazon Business, add selected items to their cart, then use your organization's eProcurement system for checkout.



#### Amazon Business Mobile App

Purchase wherever you go, whenever you want; approve or reject orders placed by buyers and access business settings all while on the go.

## Unlock more perks with Business Prime

# business prime

Become a member of Business Prime when you create a free Amazon Business account and signup to pay for an annual subscription to unlock exclusive access to business-specific offers and capabilities. Here are a few:



#### Fast, FREE Business Delivery

Get FREE One-Day Shipping and choose FREE Same-Day Delivery on eligible orders. Get unlimited FREE Two-Day Shipping on over 100 million items.



#### **Convenient Business Shipping** Get the things you need, delivered conveniently. Choose your own "Amazon Day" to get eligible orders on the same day each week, where available.

#### 5% Back or 90 Day Terms **Amazon Business Prime American Express**

Card Members can get 5% back or 90 days to pay interest free on U.S. purchases on Amazon Business. \*



#### **Guided Buying**

Create buying policies that automatically direct your buyers to the products and sellers that help satisfy organizational purchasing goals.



#### **Free Survey and Analytics Tools** Send surveys to customers through email, web, SMS, POS kiosk, and other integrated services and get instant customer feedback with Delighted.



#### **Spend Visibility**

Analyze your organization's spending with pre-built dashboards to help you make smart budgeting decisions and pinpoint savings opportunities.

\*Terms and condition apply.

With Amazon Business, we can focus on what the data means rather than on whether it is accurate. We used to review purchasing data every two or three months. Now we can look at it in real time, which makes us much more agile in our decision making.

— Mark Arrigotti, Head of Global Procure2Pay, Uber

Over 100 million items arrive two business days after they ship. Unlimited shipping, no minimum order threshold.





# Smart business buying starts here



Create a free account